



NOPS SAVES NIUPAY 20% IN AWS COSTS IN THE FIRST 30 DAYS, ACHIEVE AWS APN PARTNER STATUS

Innovative SaaS & BPaaS solutions company achieves historic AWS APN Partner Status, boosts security compliance, and records significant cost savings.

About NiuPay

NiuPay is a horizontal SaaS (Software-as-a-Service) and BPaaS (Business-Process-as-a-Service) solutions company with a mission to rapidly introduce affordable, cloud-native technologies into the South Pacific region.

From cloud-native tools such as customer self-service, revenue collection, and business intelligence to cloudification services such as re-platforming and re-architecture - NiuPay is a rapid-growth disruptor setting the benchmark for security, time-to-deployment, and customer success.

Industry

SaaS and BPaaS (Public Sector, Private Sector, and Non-Profit Sector)

Location

Port Moresby, Papua New Guinea

Challenge

NiuPay maintains a variety of cloud-native, mission-critical systems for Public Sector customers. To achieve the high levels of security and compliance required to deliver such workloads, automation and auditability are valued above subjective decision making (i.e., manual processes by exception).

Featured Service

nOps cloud management

Partner

nOps

The Bottom Line



20%

Cost reduction within the first month



0

Unused AWS resources



0

Performance issues



90%+

Time reduction associated with the generation of stakeholder reports

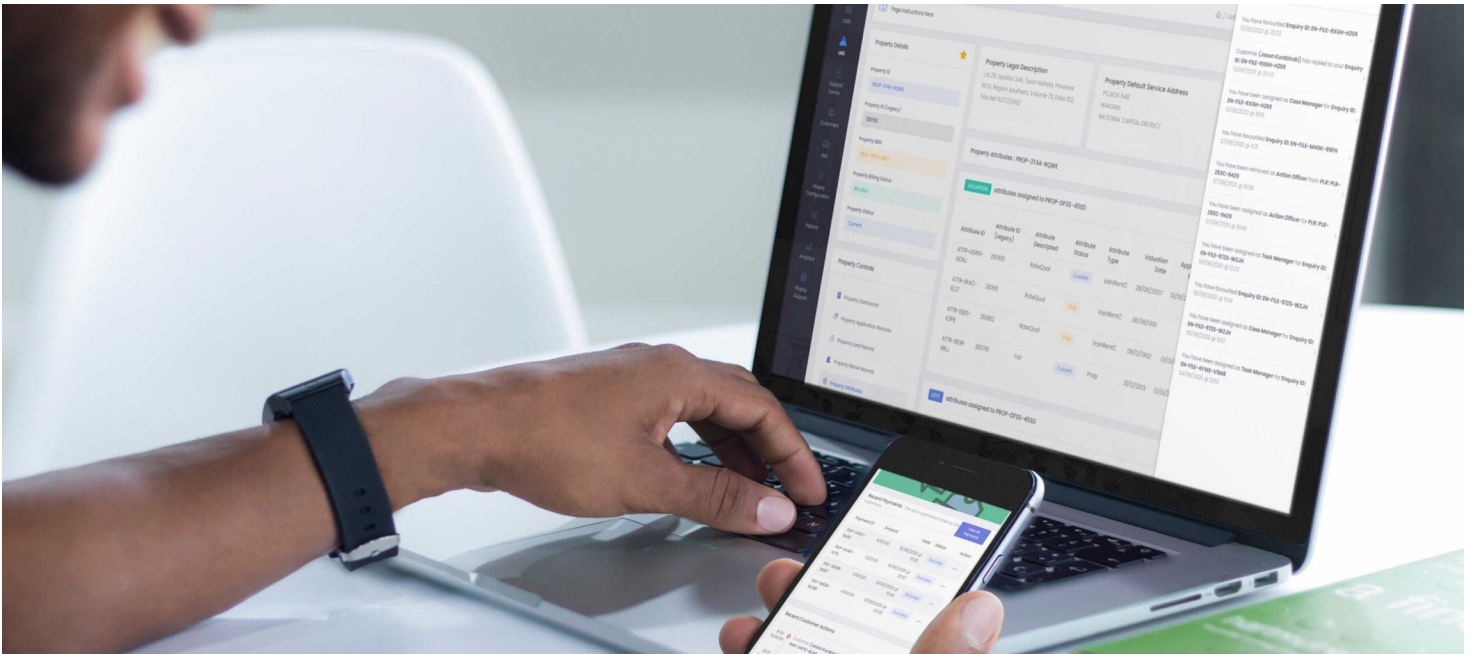


Active

AWS APN Partner Status

Challenge

NiuPay maintains a variety of cloud-native, mission-critical systems for Public Sector customers. To achieve the high levels of security and compliance required to deliver such workloads, automation and auditability are valued above subjective decision making (i.e., manual processes by exception). So how can NiuPay meet these pressing concerns in the most efficient way possible?



Solution

NiuPay & nOps started their journey while NiuPay was in the midst of becoming the first organization in Papua New Guinea to achieve AWS APN Partner Status with a “Reviewed by AWS” validation. This process required NiuPay to pass the AWS Well-Architected Review (WAR) as well as the AWS Foundational Technical Review (FTR).

During the very first AWS FTR conducted, NiuPay received official approvals with zero recommendations or improvements required. This was, in large part, due to how nOps handles automated discovery of any gaps in compliance and the way in which remediation steps are presented.

NiuPay’s fantastic experience during the AWS APN Partner journey means that nOps has now become a permanent member of NiuPay’s DevSecOps pipeline. nOps has allowed NiuPay to further automate its rapid-cycle DevSecOps pipeline by providing team members with the tools to easily validate and iterate against multiple industry security standards, best practices, and cost control measures. nOps provides this information in an almost real-time fashion across our entire AWS Organisation account, directly into the hands of NiuPay developers, managers, and executives.

We will also provide ongoing:

- ✔ Compliance against multiple industry security standards and best practices such as the AWS WAR, SOC2, and CIS benchmark;
- ✔ Actionable insight into all AWS resources;
- ✔ Real-time notifications of non-conformance against pre-defined constraints; and
- ✔ Risk management, monitoring, and tracking of changes within NiuPay’s infrastructure.



Results



“I could tell immediately that nOps was built from the ground-up by a team that lives and breathes the AWS ecosystem and thrives on solving the complex business challenge of disseminating relevant information to multiple levels of business stakeholders.”

“Whether it’s engineering-level configuration of Infrastructure-as-Code, or management-level cost control policy, nOps provides the various teams at NiuPay with the actionable insight required to make business and engineering decisions quickly and effectively.”

“nOps has brought together thousands of critical metrics in what can only be described as meticulously crafted information architecture. You’re only ever a few clicks away from finding the information you need.”

Jason Kurdzinski
Chief Technology Officer



Cost reduction within the first month

20%



Unused AWS resources

0



Performance issues

0



Time reduction associated with the generation of stakeholder reports

90%+