

# **ShareSave Service**

Real-time, risk-free, hands-free automatic life-cycle management of Amazon EC2 commitments

- Pay only for what you use.
- Achieve up to 45% savings, risk-free.\*
- Free up your engineers to focus on innovation.
- \* On average, nOps achieves a 45% discount off the AWS On-Demand price. The discount depends on the customer's Regions, instance types, and volume of savings.



Risk-free, buy-back guarantee.



Zero engineering effort.



Immediate cost savings.



24/7 continuous cost optimization.



Shared-savings pricing model.



5-minute onboarding process.

# Have you made a 1-year or 3-year commitment to AWS Reserved Instances (RIs) or Savings Plans (SPs) to optimize cloud compute costs? If so:

- Are you concerned about risking over-provisioning or under-provisioning because you can't predict your Amazon Elastic Compute Cloud (Amazon EC2) usage that far in advance?
- Is your engineering team devoting their time to continuously monitoring and optimizing Amazon EC2 environments to maximize cloud savings — time that could be better spent on innovation?

# ShareSave by nOps ensures maximum savings and eliminates waste — automatically.

- Adjusts Amazon EC2 commitments in real time based on the environment's capacity requirements.
- Achieves optimal commitment utilization and a dramatic reduction in Amazon EC2 spend.

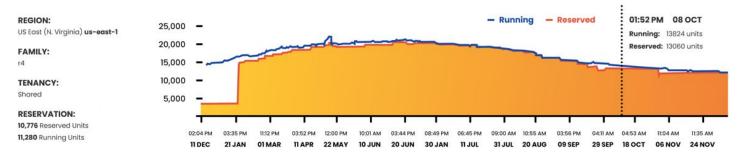
## Technology Partner

aws partner network

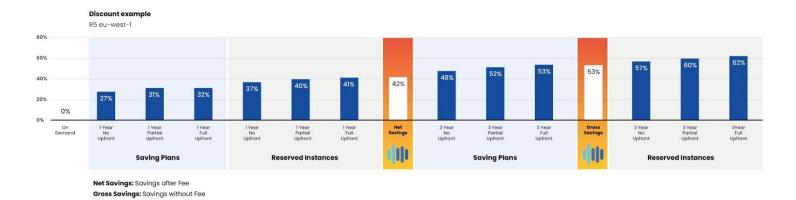
Cloud Management Tools Competency Marketplace Seller

#### Here's how it works:

- The ShareSave AI engine collects Amazon CloudWatch (CloudWatch) and AWS CloudTrail (CloudTrail) logs and continuously
  monitors and analyzes infrastructure usage data points.
- ShareSave automatically reacts in real time by purchasing RIs and/or SPs upon an increase in compute usage and selling RIs and/or SPs upon a decrease in compute usage. nOps continuously purchases and sells commitments on an hourly basis, depending on your infrastructure's capacity changes.
- ShareSave grabs the most lucrative discounts in the Amazon EC2 Reserved Instance Marketplace and utilizes 3-year no-upfront commitments when purchasing SPs.



With ShareSave automation, you'll save more and avoid the financial risk of self-managed RI and SP commitments. We share a percentage of our savings with you, which increases if your volume expands or you purchase additional nOps services.



### It's easy to get started with ShareSave. Onboarding takes 5 minutes.

- Provide nOps with read-only access to your Amazon EC2 usage patterns.
- Based on your Amazon EC2 usage patterns, nOps begins to buy RI and/or SP commitments.
- Whether your usage increases or decreases, you pay only for what you use.

#### **FAQs**

- What is the pricing model? ShareSave has a shared-savings pricing model. We share a percentage of our savings with you, which increases if your volume expands or you purchase additional nOps services.
- Are there any additional costs required? ShareSave is a SaaS platform and does not require additional resources on the
  customer's account.
- What kind of savings is nOps able to provide? On average, nOps achieves a 45% discount off the AWS On-Demand price. The discount depends on the customer's Regions, instance types, and volume of savings.
- What does a buy-back guarantee mean? A buy-back guarantee means that in the case of over-provisioning (too many commitments purchased), the customer gets a full refund for unused commitment dollars, and nOps takes all the risk.
- I already have RIs/SPs that are not going to expire anytime soon. Can nOps still provide significant savings? Yes, even if savings already cover part of your environment, nOps can maximize those savings by increasing your commitment coverage. On average, nOps achieves 95% infrastructure covered by savings at any given time.
- Do I need to commit to a certain period of time? Not at all. You can cancel at any time.
- What AWS services are supported? nOps supports any service relying on Amazon EC2, including Amazon EKS, Amazon ECS, and Amazon EMR.
- Does ShareSave require an agent? No. Everything is done using a simple read-only IAM role for Amazon EC2, AWS Auto Scaling, AWS Elastic Load Balancing (ELB), AWS Organizations, CloudWatch, CloudTrail, Savings Plans, AWS Cost Explorer, and tags.
- How can nOps sell Savings Plans? nOps has developed a native SP marketplace.
- **Do you support Amazon RDS or other managed databases?** Unfortunately, savings plans are not covering these services. nOps will support these services once it's allowed by AWS.

## For more information, or to set an appointment to speak with us:



